

Improving the lives of women and girls through programs leading to social and economic empowerment.

#### SOROPTIMIST INTERNATIONAL OF THE AMERICAS

# Soroptimists Celebrating Success 2018 Region and Federation Finalists

## **Fundraising**

**Federation Finalist** 

SI/Corona, Golden West Region Raising the Bar on Sponsorships

Since 2002, SI/Corona has hosted their annual Chocolate, Wine and Jazz Festival. This year, the club set an ambitious fundraising goal and saw a net increase of \$15,000 from the year prior. They attribute this success as a direct result of focusing on increasing sponsorships through pursuing large grants from community agencies and mailing personalized sponsorship forms to prior sponsors. Their net revenue of \$45,420 supports their club projects like their Live Your Dream Award, Dream It, Be It program, Self-esteem workshop, and more! From their proceeds, SI/Corona also donated to Soroptimist International of the Americas through the Club Giving program.

#### **Federation Honorable Mention**

SI/Kumamoto, Japan Minami Region

Kumamoto Earthquakes: Support Project for Women and Girls

SI/Kumamoto hosts an annual opera concert by the opera company *Legend* as a creative way to raise money. Following two devastating earthquakes in 2016, SI/Kumamoto club decided to focus their annual concert on raising funds for local women and girls directly affected by these disasters. Through individual donations, local partnerships, support from other clubs and their region, SI/Kumamoto raised ¥3,856,000 (US \$34,740) for their disaster relief project, *Kumamoto Earthquakes: Support Project for Women and Girls*. This project includes three types of disaster aid: a scholarship for high school girls who face educational barriers due to the disaster, financial assistance program for single-mother households affected by the disaster, and funding for their past Live Your Dream Award recipient for disaster relief.

## **Fundraising Region Finalists**

SI/Cochabamba	SI/Rio Do Sul	SI/Valencia
America del Sur Region	Brazil Region	Camino Real Region
Fundraising	Soroptimist Afternoon	Bras for a Cause
SI/Huntington Beach, CA	SI/Stoney Creek-Niagara, ON	SI/Benicia, CA
Desert Coast Region	Eastern Canada Region	Founder Region
River Walk to Make a Difference	Treasure Chest	Sip With Soroptimist
SI/Corona, CA	SI/Tachikawa	SI/Sendai
Golden West Region	Japan Higashi Region	Japan Kita Region
Raising the Bar on Sponsorships	Charity Dinner Show	Airin Blue Project: Charity Short Movie Show & Lecture
SI/Kumamoto	SI/Fuchu	SI/Seoseoul
Japan Minami Region	Japan Nishi Region	Korea Region
Kumamoto Earthquakes: Support Project for Women and Girls	Charity Bazar	A Fundraiser
SI/Donaji	SI/Fremont, OH	SI/Fulton and Montgomery Counties, NY
Mexico/Centroamerica Region	Midwestern Region	North Atlantic Region
Recaudacion de Fondos	Cookie Plate Painting Party/Fundraiser	Soroptimist Craft Fair
SI/Virginia, MN	SI/Willimantic, CT	SI/Port Orchard, WA
North Central Region	Northeastern Region	Northwestern Region
Chick Flick Movie Night	Soroptimist Heart to Heart Ball	Comedy Night
SI/Baguio City	SI/Caldwell, ID	SI/Elk Grove, CA
Philippines Region	Rocky Mountain Region	Sierra Nevada Region
Giwang Soroptimist International of SI/Baguio	Spaghetti Dinner and Auction	SI Elk Grove Fundraising
SI/Madera, CA	SI/Upper Montgomery County, MD	SI/Boca Raton-Deerfield Beach, FL
Sierra Pacific Region	South Atlantic Region	Southern Region
Crab Feed	SIUMC 53rd Annual Gala Fundraiser	Women of Distinction Breakfast
SI/Chilliwack, BC		
Western Canada Region		
Pajamas and Pearls		

# Membership

## **Federation Finalist**

SI/Benicia, Founder Region
Recruitment and Retention Campaign

As a result of their strategic planning meeting to start off the 2016-2017 club year, SI/Benicia set ambitious goals to increase and retain their membership. The board started by surveying current members and analyzing the club's strengths and weaknesses. They also used resources from SIA headquarters including the generational profiles to identify target groups for recruitment. As a result, meetings were reduced to twice a month and monthly mixers are now held as an informal way to get to know current and prospective members. The club president also invites each prospective member to lunch to provide the opportunity to ask questions and establish a close connection to the club. As a result of their efforts, SI/Benicia inducted 15 new members, a 33% increase, retained 100% of it's members, and more than doubled attendance at their meetings.

#### **Federation Honorable Mention**

SI/Magalang, Philippines Region

Membership Recruitment & Retention Strategy

Over the past five years, SI/Magalang has chartered two new clubs and retained all their members for the club year, as well as those of their two chartered clubs. The club has focused heavily on their retention and recruitment campaigns, which has led to this growth. Focusing on membership and fundraising, SI/Magalang implemented a *Corporate Engagement Opportunity* strategy, where ten local businesses partnered with the club to provide financial donations and sponsor new members from their own companies. They also hosted membership recruitment parties, encouraging members to bring friends, family, and colleagues to join. Focusing on retention, SI/Magalang credits their welcome party for new members, and a fun team-building day combining all three clubs. Additionally, SI/Magalang makes great use out of resources provided by SIA headquarters, including the New Club Assessment Tool, Corporate Engagement Opportunity, Membership Presentation template, and New Member certificates.

#### **Membership Region Finalists**

SI/Alto Parana, Paraguay	SI/Rio Negro	SI/Manhattan Beach, CA
America del Sur Region	Brazil Region	Camino Real Region
Vistiendo la Libertad	A Welcoming Attention for Members	"Getting to Know You" New Member Social
SI/Norwalk/Santa Fe Springs, CA	SI/Peterborough, ON	SI/Benicia, CA
Desert Coast Region	Eastern Canada Region	Founder Region
Sprouting	SIP Membership- Prospective Member Package	Recruitment & Retention Program
SI/Saguaro Foothills, AZ	SI/Shizuoka	SI/Tokyo-Komae
Golden West Region	Japan Chuo Region	Japan Higashi Region
SI Saguaro Foothills Celebrating Success- Membership	One Plus One	Friendship Party "Soroptimist in the World"
SI/Akita	SI/Kagoshima	SI/Tokushima
Japan Kita Region	Japan Minami Region	Japan Nishi Region
Introduce your friends campaign for new members recruitment throughout the year	Charity Christmas Family Party	Member Acquisition
SI/Daegusoosung	SI/La Concepcion	SI/Grosse Pointe, MI
Korea Region	Mexico/Centroamerica Region	Midwestern Region
Take a Boat	Navegacion a Bordo	New Membership Attraction Ideas
SI/Adirondacks (The), NY	SI/Virginia, MN	SI/Greater Hermiston Area, OR
North Atlantic Region	North Central Region	Northwestern Region
SIA Membership/Publicity	Buddy Backpack	Teamwork Makes the Dream Work Membership Event
SI/Magalang	SI/Evanston, WY	SI/Fallon, NV
Philippines Region	Rocky Mountain Region	Sierra Nevada Region
The SI/Magalang Membership Recruitment & Strategies	One Billion Rising	What to Do or Listen to What You Don't Hear membership Project
SI/Oakdale, CA	SI/Talbot County, MD	SI/Dallas, TX
Sierra Pacific Region	South Atlantic Region	South Central Region
Mixer	Jigsaw Puzzle Jamboree	Rotational Presentations-SOLT
SI/Music City Nashville, TN	SI/Tri Cities (The), BC	
Southern Region	Western Canada Region	
Summer Social	Wine, Women, and Sport	

## **Program**

#### **Federation Finalist**

SI/Borrego Springs, Desert Coast Region Dream It, Be It Day of Empowerment

In the community of Borrego Springs, 90% of children in the local school district are at or below the poverty level. Many of the parents are hard-working families who have emigrated from Mexico and may not speak English or have the luxury of being involved in their children's schooling. Noticing a need for girls to have career role models, SI/Borrego Springs connected with the local high school and formed a Girls Advisory committee, who helped plan their upcoming Dream It, Be It conference over the course of four months. Inviting all of the girls at their local high school, SI/Borrego Springs had 41 girls attend, a record 60% of all girls at the high school! Using all seven sessions of the SIA Dream It, Be It curriculum, the girls were engaged and active. In addition to the Dream It, Be It conference, club members held mock job interviews and assisted in judging Senior Projects at the school. SI/Borrego Springs developed a close relationship with the school and considers Dream It, Be It to be the "most successful and worthwhile program that our Club has done in it's over 50 year history."

#### **Federation Honorable Mention**

SI/Kumamoto-Sakura, Japan Minami Region

Dream It, Be It: Career Support for Middle School and High School Girls

Following the earthquakes of 2016, many schools in the Kumamoto prefecture had to close their doors. In light of this, SI/Kumamoto-Sakura recognized a need for girls to develop resiliency and see the importance of continuing to pursue their dreams despite adversity. To address these needs, SI/Kumamoto-Sakura hosted a one day Dream It, Be It conference for 42 middle and high school girls. In addition to using sessions from the Dream It, Be It curriculum, SI/Kumamoto incorporated self-defense training, inspirational speakers, and activities from the curriculum. The girls reported feeling confident, gaining courage, and relating to the speeches and stories shared throughout the day.

#### **Program Region Finalists**

SI/El Hatillo	SI/Sao Vicente	SI/Manhattan Beach, CA
America del Sur Region	Brazil Region	Camino Real Region
Tools for Life	Rendendo-se a Arte	SI Manhattan Beach Days for Girls
SI/Borrego Springs, CA	SI/Grand Erie, ON	SI/Diablo Vista, CA
Desert Coast Region	Eastern Canada Region	Founder Region
Dream It, Be It: Day of Empowerment	Dream It, Be It 2017- 3rd Annual DIBI	Grateful Garment Project
SI/Flagstaff, AZ	SI/Wakayama	SI/Saitama
Golden West Region	Japan Chuo Region	Japan Higashi Region
Dream It, Be It	Dream It, Be It: Career Support for Girls	Live a Dream
SI/Hachinohe	SI/Kumamoto-Sakura	SI/Heiwa Hiroshima
Japan Kita Region	Japan Minami Region	Japan Nishi Region
Staying alive project for fetus and newborns	Dream It, Be It: Career Support for Middle School and High School Girls	Support for Dreams
SI/Daegusoosung	SI/Tijuana Centro	SI/Canton/Stark County, OH
Korea Region	Mexico/Centroamerica Region	Midwestern Region
Project to Restore Soroptimist	Help and Support with Women with Cancer	Dream It, Be It Program: Summer Camp 2017

SI/Butler County, PA	SI/Virginia, MN	SI/Greater Providence, RI
North Atlantic Region	North Central Region	Northeastern Region
A Place to Lay My Head	Range Treatment Court	Girls Leadership Program/DIBI
SI/Gold Beach, OR	SI/Makati	SI/Salt Lake City, UT
Northwestern Region	Philippines Region	Rocky Mountain Region
Dream It, Be It	SIM LEAP (Living Expenses Assistance Program)	Dream It, Be It
SI/Chico, CA	SI/Hanford, CA	SI/Upper Montgomery County, MD
Sierra Nevada Region	Sierra Pacific Region	South Atlantic Region
Soroptimist Serenity Room	Dream It, Be It	Dream It, Be It: Career Support for Girl
SI/Plainview, TX	SI/Davie, FL	SI/Central Alberta, AB
South Central Region	Southern Region	Western Canada Region
Young Women's Mentoring Project	Dream It, Be It-2017	Power of a Girl: Mother/Daughter Conference

## **Public Awareness**

#### **Federation Finalist**

SI/São Bento do Sul, Brazil Region *Magic of Dolls* 

What started out as a club fundraiser to support their Dream It, Be It project quickly became a means of raising public awareness about Soroptimist in their community. SI/São Bento do Sul annually hosts their creative project Magia das Bonecas, or Magic of Dolls. Members of the club – dubbed "Godmothers – purchase original Barbie dolls and then creatively customize them with clothes and accessories. These dolls are then sold at a special exposition and the funds support their Dream It, Be It project. In 2016, these dolls garnered an incredible amount of publicity! Local, regional, and national publications cover the event. Additionally, one of the dolls was inspired by Rosangela Moro, the wife of Federal Judge and a Brazilian celebrity Sergio Moro. Rosangela saw the doll and shared it on her Facebook post and in an interview with a national magazine with an audience of thousands, gaining publicity for SI/São Bento do Sul.

#### **Federation Honorable Mention**

SI/Grand Erie, Eastern Canada Region *Public Awareness* 

SI/Grand Erie uses free digital tools to promote their club and it's work, including their website, three Facebook pages, and a local digital advertising network. In addition to digital press, the club members wear name tags and marching scarves when networking and enjoying local events, which draws attention and often leads to questions! Their third approach to public awareness for their club is to take advantage of any free advertising whenever possible. These combined public awareness efforts have led to successfully recruiting Live Your Dream Awards applicants, gaining two new members, and almost doubling the number of girls participating in their Dream It, Be It program.

# **Public Awareness Region Finalists**

SI/Paso De Los Libres	SI/Sao Bento Do Sul	SI/Manhattan Beach, CA
America del Sur Region	Brazil Region	Camino Real Region
Soroptimists Paso de los Libres in Permanent Movement	Magic of Dolls Project	Spreading the Word- An Ongoing Effort
SI/Norwalk/Santa Fe Springs, CA	SI/Grand Erie, ON	SI/Vacaville, CA
Desert Coast Region	Eastern Canada Region	Founder Region
Synergy	Public Awareness	Chosen: Protecting our Communities Children
SI/Las Cruces, NM	SI/Nishinomiya	SI/Chigasaki
Golden West Region	Japan Chuo Region	Japan Higashi Region
Be in the Soroptimist Winners' Circle	Improvement of the Status of Women and Girls	Public Relations Activities in Cooperation with the Community
SI/Ofunato	SI/Kagoshima	SI/Onomichi
Japan Kita Region	Japan Minami Region	Japan Nishi Region
Charity Concert "Longing for Home"	PR Newsletter	Charity Concert
SI/Seoseoul	SI/Uruapan	SI/Monroe County, MI
Korea Region	Mexico/Centroamerica Region	Midwestern Region
Soroptimist Promotion	Soroptimist Newsletter	SI of Monroe County Website
SI/Cumberland County, NJ	SI/Virginia, MN	SI/Connecticut Shoreline, CT
North Atlantic Region	North Central Region	Northeastern Region
80th Anniversary	Painting Service Day for HFH	Getting the Word Out-Dreamers and Doers!!
SI/Gresham, OR	SI/Metro Cabanatuan	SI/Ogden, UT
Northwestern Region	Philippines Region	Rocky Mountain Region
Public Awareness by Design	Best Together-Public Awareness Campaign	Increasing Public Awareness of SI Ogden
SI/Elk Grove, CA	SI/Santa Clara Silicon Valley, CA	SI/Upper Montgomery County, MD
Sierra Nevada Region	Sierra Pacific Region	South Atlantic Region
SI Elk Grove Public Awareness	Public Awareness	SIUMC Public Awareness Activities
SI/St. Joseph, MO	SI/Tri Cities (The), BC	
South Central Region	Western Canada Region	
Soroptimists Support Women	Walk a Mile in Her Shoes	